Managed Accounts.
Reimagined for Financial Advisers.

salita
PORTFOLIO SERVICES

At Salita, we deliver quality portfolio construction services designed exclusively for financial advisers.

We're also advisers at heart. Our team averages more than 25 years in the industry — and every member has worked within advice networks and practices.

Discover a portfolio partner, built around you.

> Salita means "ascent" or "rise" in several languages. It reflects our purpose: to help advisers and their clients' investments reach new heights — in capability, confidence, and outcomes.

Every portfolio, process, and point of contact is built to integrate seamlessly with your advice model.

Who we are:

Built for advisers:
We founded Salita with one purpose — to give advisers a portfolio management partner that truly understands their world.

Powerful partnerships:
Salita is backed by Entireti, who support approximately 1600 advisers across Australia.

We're also in partnership with leading research providers and global investment managers through Lonsec Investment Solutions, together with BlackRock and Franklin Templeton. Together, we deliver world-class insights and value at scale.

What Makes Us Different:

Client focused, adviser-led:
We deliver a complete, end-to-end adviser solution to make portfolio management simpler, more effective, and more valuable to your clients.

Always on. Always accessible:
Salita isn't a "set-and-forget" manager. Advisers have direct access to our CIO, analysts, and insights, ensuring the right expertise is always available.

Value active management:
We strike a unique balance: the quality and conviction of active portfolio management, combined with our efficiencies of scale, smart construction, and strong partnerships.

Learn more about our expert team at salitaportfolioservices.com.au

Our Portfolio Suite

Your clients' goals are rarely one-size-fits-all; neither are our solutions.

The G Series

Accumulation

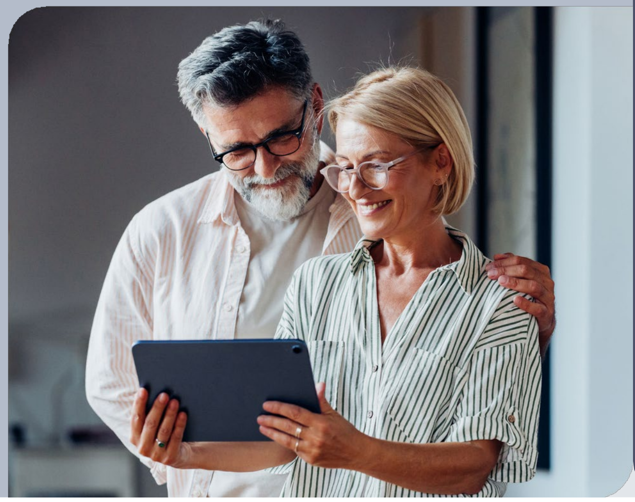
For clients in a portfolio growth phase, we offer six diversified, active portfolios aligned to distinct risk profiles and long-term goals.

Flexible by design, these portfolios can serve as a complete solution or act as the core component within a broader investment strategy.

Retiree

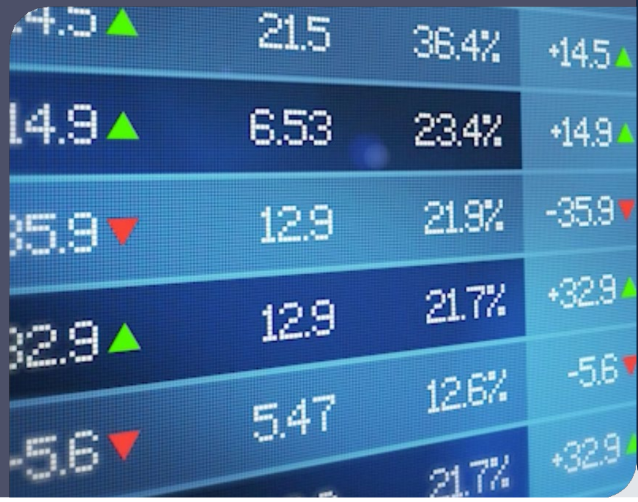
Our three retiree-focused portfolios are designed for clients who need dependable income and capital preservation.

Each is actively managed to deliver sustainable withdrawals while still meeting CPI+ objectives, tailored for time horizons of 3-7 years.



Direct Equities Portfolio

For clients seeking a more concentrated equity allocation we manage a high-conviction Australian equities portfolio holding 15-20 positions within the S&P/ASX 100.



Tailored Portfolios

Bring your investment philosophy to life

For practices seeking something truly bespoke, we design and manage private-label portfolios. Each solution is aligned to your unique investment beliefs, powered by our research, governance, and execution framework.

At Salita Portfolio Services, our approach to portfolio construction is driven by the following investment principles:

Growing and preserving capital
Our overarching goal is to grow investor wealth over time whilst minimising the risk of permanent capital loss. Whilst negative returns may be experienced over various time periods our focus is to minimise drawdowns and preserve capital over the medium to long term.

An intelligent approach to asset allocation
Our starting point is the Strategic Asset Allocation (SAA) aligned to the G Series Portfolios. The SAA is built around medium to long term capital market assumptions and is reviewed annually to ensure consistency with overall portfolio objectives. We believe that timing the market is difficult and therefore we do not intend to take a short-term tactical asset allocation approach. Rather we interrogate the SAA on a regular basis to determine if changes are warranted to support a high conviction medium term view.

Managing turnover
Consistent with our longer-term approach we aim to keep turnover within the portfolio to a minimum. Part of this approach is to ensure we measure investment products over the appropriate time horizon.

Active and passive investment strategies
We assess the merits of active management across each asset class and will use active management where we have strong conviction that it will lead to a superior outcome, either via outperformance and/or lowering drawdown risk. Typically, this results in a blend of active and passive investment strategies in portfolios.

A focus on fees
Assessing the level and appropriateness of fees, both at the individual investment product and overall portfolio level is an important feature of our approach. Lower fees are the preference but paying an appropriate fee to gain access to superior investment skills is also worthy of consideration.

Diversification
We believe that diversification is an effective way to manage risk. Investing across different styles allows portfolios to be less volatile and have more predictable outcomes and enables portfolios to perform through varied market conditions without being wholly reliant on a particular style (i.e. Growth or Value) being in favour.

Partner with a portfolio services team that truly understands the adviser ecosystem.

PLATFORM OPTIONS

Platform	North	BT Panorama		CFS Edge		CFS FirstChoice	Hub24			Macquarie		Netwealth	Expand
Options	Partner	Compact	Full	Investment (Full Menu)	Accelerate 30	Menu	Discover	Core	Choice	Manager	Consolidator (Elevate)	Plus	Extra
Salita Accumulation SMAs	✓	✓	✓	✓	✓	✓	✓^	✓	✓	✓	✓	✓	✓
Salita Retirement SMAs	✓	✓	✓	✓	✗	✗	✓	✓	✓	✓	✓	✓	✓
Salita Direct Australian Equity SMA	✓	✓	✓	✓	✗	✗	✗	✗	✓	✗	✗	✓	✗

^G20 is not available on HUB24 Discover menu

Note: Netwealth Plus - where you are invested in only the platform cash account, term deposits and/or any Salita managed model the Fixed fee of $200 will be waived.

Start a conversation with Salita.

Partner with a portfolio services team that truly understands the adviser ecosystem and discover a portfolio partner — shaped for your clients.

> To find out more about the Salita portfolios or to arrange a discussion for your practice, please contact:

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